

4 Austria's foreign trade in wine

4.1 International foreign trade in wine 2007

Partner country	Import			Export		
	Liter	Euro	€/Liter	Liter	Euro	€/Liter
US Minor Outlying Islands	3.681	5.339	€ 1,45			
Argentina	157.704	521.709	€ 3,31			
Australia	1.357.684	4.183.328	€ 3,08	29.602	247.087	€ 8,35
Belgium	2.371	9.497	€ 4,01	92.307	427.508	€ 4,63
Bosnia-Herzegovina	12.306	42.256	€ 3,43	10.126	18.044	€ 1,78
Brasil	1.964	8.962	€ 4,56	2.024	10.907	€ 5,39
Bulgaria	2.506	7.013	€ 2,80	17.115	41.436	€ 2,42
Chile	1.006.311	1.879.532	€ 1,87			
China	4.160	115.343	€ 27,73	44.963	233.928	€ 5,2
Denmark	19.830	24.787	€ 1,25	249.406	863.708	€ 3,46
Germany	14.981.020	24.093.658	€ 1,61	39.748.450	59.378.126	€ 1,49
Estlonia				56.331	283.541	€ 5,33
Finland				44.191	348.528	€ 7,89
France	5.663.564	39.559.014	€ 6,98	56.195	897.732	€ 15,98
Greece	645.996	1.117.255	€ 1,73	3.560	18.847	€ 5,29
Hong Kong				11.670	190.735	€ 16,34
India				1.093	7.670	€ 7,02
Indonesia				1.639	12.274	€ 7,49
Ireland				11.134	66.023	€ 5,93
Iseland				9.360	80.472	€ 8,6
Israel	32.672	42.465	€ 1,30			
Italy	43.435.179	73.505.874	€ 1,69	695.326	1.589.373	€ 2,29
Japan				83.542	677.351	€ 8,12
Jordanien						
Caiman Islands				7.797	57.832	€ 7,42
Canada	14.498	77.476	€ 5,34	92.624	502.916	€ 5,43
Republik of Corea				9.378	49.287	€ 5,26
Kosovo				3.351	19.156	€ 5,72
Croatia	30.201	122.092	€ 4,04	61.904	146.055	€ 2,36
Lebanon						
Liechtenstein				109.031	901.793	€ 8,27
Lithuania				2.295	13.780	€ 6,00
Luxembourg				25.371	110.868	€ 4,37
Malaysia				1.867	8.676	€ 4,65
Former Yugoslav Republic of Macedonia	47.465	64.889	€ 1,37			
Mexico						
Republic of Montenegro	21.889	67.728	€ 3,09	2.805	40.255	€ 14,35
New Zealand	18.783	146.437	€ 7,8	619	6.575	€ 10,62
The Netherlands	41.164	37.185	€ 0,9	1.407.029	5.490.136	€ 3,9
Netherlands Antilles						
Norway	1.695	7.622	€ 4,5	455.012	1.335.780	€ 2,94
Poland				614.009	1.248.439	€ 2,03
Portugal	261.812	1.230.857	€ 4,7	3.797	43.511	€ 11,46
Romania	1.747	6.111	€ 3,5	11.177	39.138	€ 3,5
Russian Federation				40.950	326.118	€ 7,96

Saudi-Arabia	3.433	20.410	€ 5,95				
Sweden					318.217	1.483.576	€ 4,66
Switzerland	42.326	887.060	€ 20,96		1.779.562	10.562.000	€ 5,94
Serbia	15.233	24.135	€ 1,58		9.941	35.816	€ 3,6
Serbia and Montenegro							
Singapore					8.903	80.676	€ 9,06
Slovakia	1.013	5.667	€ 5,59		438.408	560.666	€ 1,28
Slovenia	115.400	173.609	€ 1,50		808.425	933.929	€ 1,16
Spain	4.584.215	12.350.008	€ 2,69		14.491	94.841	€ 6,54
South Africa	394.873	1.529.964	€ 3,87				
Syrian Arab. Rep.					10.160	22.417	€ 2,21
Taiwan					28.425	338.399	€ 11,9
Thailand					32.701	68.404	€ 2,09
Czech Republic					6.477.173	3.699.164	€ 0,57
Tunesia	2.834	7.051	€ 2,49				
Turkey	24.871	60.292	€ 2,42		1.439	9.433	€ 6,56
Ukraine	6.002	31.462	€ 5,24		3.366	18.739	€ 5,57
Hungary	423.091	676.710	€ 1,60		139.845	257.197	€ 1,84
Venezuela							
United Arab Emirates					24.835	210.807	€ 8,49
United States of America	771.280	2.246.095	€ 2,91		1.554.386	8.227.654	€ 5,29
United Kingdom	811.335	2.250.627	€ 2,77		211.190	2.493.677	€ 11,81
Total	74.968.156	167.158.018	€ 2,33		55.921.629	105.103.847	€ 1,88

Table 19: Austria's foreign trade in wine 2007¹¹ Statistics Austria

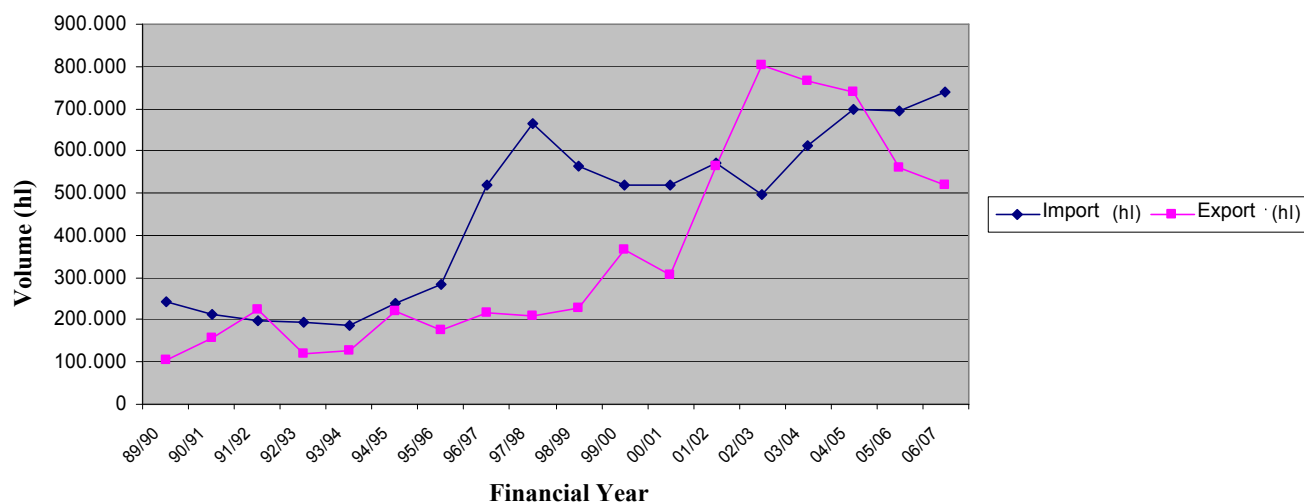
4.2 Austrian Imports and Exports (Financial Year) 1989/90 – 2006/07

All of the EU related data from Statistics Austria are based exclusively on *Intrastat Reports*. European export countries are required to make an *Intrastat Report* to the EU first upon exceeding minimum gross sales (minimum of 250,000 Euro for Austria). These statistics do not include so-called car “boot” or “trunk” exports or small shipments and are therefore not exact. The minimum sales requirement for making an *Intrastat Report* varies from country to country.

Financial Year ²	Imports (hl)	Exports (hl)
1989/90	244.191	104.115
1990/91	214.506	157.300
1991/92	199.196	223.599
1992/93	195.318	118.999
1993/94	185.819	128.694
1994/95	240.663	218.927
1995/96	282.552	173.950
1996/97	517.675	217.002
1997/98	664.124	208.101
1998/99	564.901	227.395
1999/2000	517.249	365.025
2000/2001	518.265	308.025
2001/2002	572.858	563.493
2002/2003	497.453	804.083
2003/2004	610.691	764.180
2004/2005	698.683	738.061
2005/2006	696.159	559.211
2006/2007	739.102	519.489

Table 20: Import/Export 1989/90 – 2006/07³

International wine imports and exports (bottled wine and cask wine) 1989/90 – 2006/2007

Fig. 164: Import Export of Wine - global⁴

² Until 1993/94: Nov 1 - Oct 31; as of 1994/95: Sep 1 - Aug 31; as of 2000/01: Aug 1 – Jul 31

³ Statistics Austria; "Balance of Supply"

⁴ Grafics ÖWM according to Statistics Austria

4.3 Imports and exports (calendar Year 2003 – 2007)

Imports (calendar years)

Product groups	in hl									
	2003	%-V	2004	%-V	2005	%-V	2006	%-V	2007	%-V
Sparkling wines	68.112	-1,1	74.619	9,6	110.498	48,1	163.558	48,0	158.377	-3,2
Bottles < 2 L at 1-3 bars	52.767	7,5	61.334	16,2	63.289	3,2	72.749	14,9	78.895	8,4
Qualitätswein white, < 2 L	32.110	-23,5	62.732	95,4	53.258	-15,1	34.104	-36,0	50.158	47,1
Qualitätswein red, < 2 L	133.300	0,8	224.984	68,8	213.356	-5,2	119.293	-44,1	124.503	4,4
Other white wines, < 2 L	36.286	-14,7	62.442	72,1	58.518	-6,3	48.024	-17,9	62.645	30,4
Other red wines, < 2 L	83.391	16,5	108.736	30,4	90.363	-16,9	85.869	-5,0	106.762	24,3
Prädikatsweine, < 2 L	15.796	-25,0	10.313	-34,7	6.031	-41,5	3.757	-37,7	5.833	55,3
Bottles > 2 l at 1-3 bars	2.349	37,0	513	-78,2	2.036	297,1	7.762	281,2	3.764	-51,5
Qualitätswein white, > 2 L	709	-11,7	375	-47,1	413	10,2	358	-13,3	2.362	559,8
Qualitätswein red, > 2 L	8.327	-32,0	7.470	-10,3	4.209	-43,7	5.850	39,0	4.996	-14,6
Other white wines, > 2 L	19.911	1010,5	8.051	-59,6	16.586	106,0	78.749	374,8	87.799	11,5
Other red wines, > 2 L	75.872	-10,1	86.689	14,3	76.849	-11,4	80.071	4,2	63.040	-21,3
Prädikatsweine, > 2 L	539	-10,8	514	-4,6	539	4,8	450	-16,5	548	21,8
Wines total	529.468	0,1	708.771	33,9	705.944	-0,4	700.597	-0,8	749.682	7,0
Product groups	in 1000 EURO									
	2003	%-V	2004	%-V	2005	%-V	2006	%-V	2007	%-V
Sparkling wines	23.924	1,3	26.589	11,1	31.679	19,1	43.288	36,6	47.609	10,0
Bottles < 2 L at 1-3 bars	10.528	14,0	12.727	20,9	11.744	-7,7	12.748	8,5	14.344	12,5
Qualitätswein white, < 2 L	9.233	-24,4	14.444	56,4	14.652	1,4	12.922	-11,8	14.997	16,1
Qualitätswein red, < 2 L	49.261	-8,2	61.940	25,7	52.410	-15,4	39.517	-24,6	40.896	3,5
Other white wines, < 2 L	6.901	-8,8	9.189	33,2	8.838	-3,8	8.678	-1,8	11.534	32,9
Other red wines, < 2 L	23.592	11,0	26.960	14,3	20.979	-22,2	24.541	17,0	25.279	3,0
Prädikatsweine, < 2 L	2.298	-7,5	2.068	-10,0	1.697	-17,9	3.364	98,2	2.932	-12,8
Bottles > 2 l at 1-3 bars	585	51,6	80	-86,3	539	573,8	1.366	153,4	738	-46,0
Qualitätswein white, > 2 L	99	-15,8	116	17,2	80	-31,0	96	20,0	231	140,6
Qualitätswein red, > 2 L	1.770	-13,0	1.321	-25,4	855	-35,3	1.142	33,6	971	-15,0
Other white wines, > 2 L	821	60,0	427	-48,0	1.053	146,6	2.859	171,5	3.736	30,7
Other red wines, > 2 L	3.784	-2,4	4.112	8,7	3.420	-16,8	3.335	-2,5	3.743	12,2
Prädikatsweine, > 2 L	75	-25,4	144	92,0	212	47,2	165	-22,2	149	-9,7
Weine gesamt	132.871	-3,1	160.117	20,5	148.160	-7,5	154.021	4,0	167.158	8,5

Table 21: Imports⁵⁵ Statistics Austria

Exports (calendar years)

Product groups	in Hektoliter									
	2003	%-V	2004	%-V	2005	%-V	2006	%-V	2007	%-V
Sparkling wines	6.235	45,7	7.605	22,0	8.479	11,5	10.264	21,1	12.357	20,4
Bottles < 2 L at 1-3 bars	4.816	16,7	5.369	11,5	9.643	79,6	23.228	140,9	48.340	108,1
Qualitätswein white, < 2 L	66.357	7,8	85.333	28,6	89.018	4,3	118.941	33,6	137.058	15,2
Qualitätswein red, < 2 L	83.428	43,0	129.812	55,6	123.586	-4,8	82.449	-33,3	83.623	1,4
Other white wines, < 2 L	46.892	-10,0	19.714	-58,0	38.603	95,8	25.401	-34,2	38.220	50,5
Other red wines, < 2 L	16.726	15,8	26.321	57,4	54.245	106,1	26.005	-52,1	38.254	47,1
Prädikatsweine, < 2 L	99	-29,6	73	-26,3	544	645,2	199	-63,4	208	4,5
Bottles > 2 l at 1-3 bars	4	-99,7	28	600,0	0	-99,6	0,2		40	19900,0
Qualitätswein white, > 2 L	21.544	34,1	15.724	-27,0	9.467	-39,8	1.568	-83,4	19.058	1115,4
Qualitätswein red, > 2 L	25.076	20,8	38.883	55,1	44.051	13,3	18.476	-58,1	21.899	18,5
Other white wines, > 2 L	497.115	11,3	337.099	-32,2	198.554	-41,1	124.898	-37,1	119.947	-4,0
Other red wines, > 2 L	63.045	-4,7	74.845	18,7	95.156	27,1	71.209	-25,2	40.122	-43,7
Prädikatsweine, > 2 L	73	-11,5	30	-58,9	41	36,7	10	-75,6	90	800,0
Wines total	831.410	11,5	740.834	-10,9	671.387	-9,4	516.762	-23,0	559.216	8,2
Product groups	in 1000 EURO									
	2003	%-V	2004	%-V	2005	%-V	2006	%-V	2007	%-V
Sparkling wines	2.319	31,8	2.021	-12,9	2.802	38,6	3.752	33,9	4.550	21,3
Bottles < 2 L at 1-3 bars	1.359	-7,3	1.018	-25,1	1.421	39,6	2.554	79,7	5.426	112,5
Qualitätswein white, < 2 L	13.973	14,2	17.569	25,7	19.144	9,0	25.181	31,5	32.443	28,8
Qualitätswein red, < 2 L	18.299	28,2	29.060	58,8	19.981	-31,2	20.820	4,2	27.509	32,1
Other white wines, < 2 L	9.659	-4,1	9.157	-5,2	10577	15,5	9.801	-7,3	11.790	20,3
Other red wines, < 2 L	3.973	3,4	5.474	37,8	12.153	122,0	7.093	-41,6	10.039	41,5
Prädikatsweine, < 2 L	107	17,4	91	-15,0	217	138,5	262	20,7	124	-52,7
Bottles > 2 l at 1-3 bars	1	-97,1	51	5000,0	0,6	-98,8	1	66,7	14	1300,0
Qualitätswein white, > 2 L	840	15,6	800	-4,8	431	-46,1	847	96,5	1.473	73,9
Qualitätswein red, > 2 L	1.699	19,6	2.851	67,8	2.376	-16,7	1.455	-38,8	1.473	1,2
Other white wines, > 2 L	14.388	29,4	11.757	-18,3	7.717	-34,4	5.698	-26,2	7.106	24,7
Other red wines, > 2 L	2.358	-14,3	3.605	52,9	4.754	31,9	4.064	-14,5	3.092	-23,9
Prädikatsweine, > 2 L	53	110,4	49	-7,5	22	-55,1	8	-63,6	63	687,5
Wines total	69.026	15,4	83.502	21,0	81.596	-2,3	81.536	-0,1	105.104	28,9

Table 22: Exports⁶⁶ Statistics Austria

4.4 Imports and exports (Jan – June 2007)

Imports

Product groups	I-VI 2006		I-VI 2007		% Variation	
	litre	€	litre	€	litre	€
Sparkling wines	5.527.846	13.866.912	5.459.994	15.072.997	-1,2	8,7
Bottles < 2 L at 1-3 bars	3.214.494	5.424.788	3.226.660	4.723.868	0,4	-12,9
Qualitätswein white, < 2 L	1.599.572	6.373.770	2.223.194	6.341.007	39,0	-0,5
Qualitätswein red, < 2 L	5.674.954	19.672.173	5.996.043	18.445.788	5,7	-6,2
Other white wines, < 2 L	2.205.107	3.467.976	2.152.099	4.329.076	-2,4	24,8
Other red wines, < 2 L	3.987.714	10.247.446	4.173.952	10.323.894	4,7	0,7
Prädikatsweine, < 2 L	167.112	605.750	237.324	1.396.826	42,0	130,6
Bottles > 2 l at 1-3 bars	388.051	657.664	251.099	513.842	-35,3	-21,9
Qualitätswein white, > 2 L	15.132	41.785	172.341	139.957	1038,9	234,9
Qualitätswein red, > 2 L	269.122	387.663	219.151	641.395	-18,6	65,5
Other white wines, > 2 L	4.145.965	1.388.723	6.379.952	2.624.729	53,9	89,0
Other red wines, > 2 L	4.128.084	1.506.615	2.385.293	1.520.215	-42,2	0,9
Prädikatsweine, > 2 L	26.849	102.242	34.365	101.813	28,0	-0,4
Wines total	31.350.002	63.743.507	32.911.467	66.175.407	5,0	3,8

Table 23: Imports Jan – June 2007⁷

Exports

Product groups	I-VI 2006		I-VI 2007		% Variation	
	litre	€	litre	€	litre	€
Sparkling wines	454.399	1.647.502	701.950	2.127.601	54,5	29,1
Bottles < 2 L at 1-3 bars	314.141	801.793	1.960.519	2.468.166	524,1	207,8
Qualitätswein white, < 2 L	5.918.866	12.069.696	6.297.725	14.002.793	6,4	16,0
Qualitätswein red, < 2 L	4.426.160	9.757.220	3.491.638	11.678.526	-21,1	19,7
Other white wines, < 2 L	1.198.035	4.739.215	1.619.206	5.752.325	35,2	21,4
Other red wines, < 2 L	1.282.384	3.292.752	1.489.796	3.933.441	16,2	19,5
Prädikatsweine, < 2 L	13.192	187.876	18.599	46.128	41,0	-75,4
Bottles > 2 l at 1-3 bars	140	491	3.883	13.162	2673,6	2580,7
Qualitätswein white, > 2 L	484.911	305.857	692.375	594.399	42,8	94,3
Qualitätswein red, > 2 L	1.058.161	796.188	961.184	633.799	-9,2	-20,4
Other white wines, > 2 L	7.235.506	3.340.912	7.203.303	4.202.622	-0,4	25,8
Other red wines, > 2 L	3.836.033	2.109.207	2.338.842	1.704.912	-39,0	-19,2
Prädikatsweine, > 2 L	60	417	6.154	35.391	10156,7	8387,1
Wines total	26.221.988	39.049.126	26.785.174	47.193.265	2,1	20,9

Fig. 24: Exports Jan – June 2007⁸⁷ Statistics Austria⁸ Statistics Austria

4.5 Austrian wine exports sorted by product groups and major markets 2006 – 2007

Product groups	Germany				Switzerland			
	2006		2007		2006		2007	
	Liter	€	Liter	€	Liter	€	Liter	€
Sparkling wines	367.467	1.491.424	264.716	1.188.061	26.603	160.798	60.422	230.641
Bottles < 2 L at 1-3 bars	1.557.483	1.590.837	2.794.670	3.531.642	61.085	335.272	75.583	274.421
Qualitätswein white, < 2 L	10.420.908	16.599.402	11.587.937	21.507.782	187.929	1.653.493	281.015	1.900.503
Qualitätswein red, < 2 L	7.296.817	14.110.872	6.767.962	18.083.445	342.398	2.299.134	558.722	3.286.841
Other white wines, < 2 L	1.230.145	2.629.346	2.086.346	3.762.572	248.739	2.132.543	235.822	1.705.682
Other red wines, < 2 L	1.327.130	1.734.458	1.804.392	2.464.993	332.489	2.331.824	342.955	2.389.422
Prädikatsweine, < 2 L	15.441	200.152	8.281	45.190	1876	23.386	7427	54.596
Bottles > 2 l at 1-3 bars	61	323	520	769	0	0	3338	12419
Qualitätswein white, > 2 L	1.314.896	683.795	1.620.995	1.077.828	2.030	21.247	25.965	24.588
Qualitätswein red, > 2 L	1.249.065	868.887	1.922.179	1.211.732	78.104	75.551	77.046	63.444
Other white wines, > 2 L	6.760.258	2.973.298	8.463.230	5.127.712	1.591	13.545	2.890	41.108
Other red wines, > 2 L	3.775.855	1.758.404	2.426.926	1.375.991	65.632	555.702	108.293	577.647
Prädikatsweine, > 2 L	262	358	296	409	309	3.773	84	688
Wines total	35.315.788	44.641.556	39.748.450	59.378.126	1.348.785	9.606.268	1.779.562	10.562.000
Product groups	USA				Netherlands			
	2006		2007		2006		2007	
	Liter	€	Liter	€	Liter	€	Liter	€
Sparkling wines	12.790	94.394	23.204	148.548	176.870	408.949	656.523	1.669.080
Bottles < 2 L at 1-3 bars	11.328	71.784	62.320	329.422	15.368	48.317	6.421	26.003
Qualitätswein white, < 2 L	385.384	1.992.200	195.039	910.876	139.650	593.938	311.805	1.362.362
Qualitätswein red, < 2 L	98.339	571.252	212.041	1.182.965	90.754	698.229	131.502	714.752
Other white wines, < 2 L	654.752	3.510.130	806.439	4.159.661	18.211	84.907	105.188	416.776
Other red wines, < 2 L	121.104	783.979	188.356	1.093.514	168.319	1.111.547	192.136	1.295.302
Prädikatsweine, < 2 L	495	7.925	0	0	0	0	0	0
Bottles > 2 l at 1-3 bars	0	0	0	0	0	0	0	0
Qualitätswein white, > 2 L	77	966	15.330	76.806	0	0	0	0
Qualitätswein red, > 2 L	270	48.238	155	5.373	561	82.562	606	788
Other white wines, > 2 L	3.285	15.241	98	2.404	0	0	0	0
Other red wines, > 2 L	13.882	90.303	44.926	281.735	955	1.882	2.848	5.073
Prädikatsweine, > 2 L	9	138	6478	36.350	0	0	0	0
Wines total	1.301.715	7.186.550	1.554.386	8.227.654	610.688	3.030.331	1.407.029	5.490.136

Table 25: Survey of countries⁹⁹ Statistics Austria

Product groups	United Kingdom				Italy			
	2006		2007		2006		2007	
	litre	€	litre	€	litre	€	litre	€
Sparkling wines	1.492	211.241	4.037	203.654	246.614	795.759	18.137	219.431
Bottles < 2 L at 1-3 bars	666	3.281	2.601	11.715	26421	37467	8.632	26.117
Qualitätswein white, < 2 L	80.598	605.662	163.772	983.924	41.801	338.134	50.275	391.672
Qualitätswein red, < 2 L	19.363	1.070.573	33.559	1.225.227	81.431	265.229	101.298	327.586
Other white wines, < 2 L	5.496	37.770	5.362	40.447	73.989	111.700	90.378	154.763
Other red wines, < 2 L	1.112	12.612	1.822	14.897	104.686	179.154	114.573	192.965
Prädikatsweine, < 2 L	6	3.430	6	351	173	2935	3165	7.868
Bottles > 2 l at 1-3 bars	18	246	0	0	2	10	171	402
Qualitätswein white, > 2 L	0	0	0	0	25.188	16.371	83.339	62.858
Qualitätswein red, > 2 L	44	11.342	31	13.462	130.132	71.338	128	69
Other white wines, > 2 L	0	0	0	0	101.365	51.586	218.829	198.366
Other red wines, > 2 L	0	0	0	0	7.686	7.601	6.401	7.276
Prädikatsweine, > 2 L	0	0	0	0	0	0	0	0
Wines total	108.795	1.956.157	211.190	2.493.677	839.488	1.877.284	695.326	1.589.373
Product groups	Czech Republic				Japan			
	2006		2007		2006		2007	
	litre	€	litre	€	litre	€	litre	€
Sparkling wines	14.058	35.274	39.218	82.839	2.198	23.720	4.693	38.509
Bottles < 2 L at 1-3 bars	619.679	262.142	1.736.911	825.292	8.154	86.864	900	7.334
Qualitätswein white, < 2 L	11.291	63.783	25.948	118.660	21.970	187.420	7.992	52.502
Qualitätswein red, < 2 L	13.948	114.707	29.390	71.476	22.971	159.452	14.881	139.586
Other white wines, < 2 L	97.292	120.625	91.159	96.718	25.402	317.952	34.849	317.305
Other red wines, < 2 L	311.781	287.282	334.995	312.523	8.411	56.621	11.335	97.115
Prädikatsweine, < 2 L	21	118	86	757	2	176	0	0
Bottles > 2 l at 1-3 bars	0	0	0	0	0	0	0	0
Qualitätswein white, > 2 L	223.086	106.278	23.739	17.261	1.728	8.647	517	1.357
Qualitätswein red, > 2 L	139.561	103.098	13.131	12.242	4061	15.770	5146	10.366
Other white wines, > 2 L	4.792.999	2.114.889	2.963.198	1.533.522	917	3295	880	2.036
Other red wines, > 2 L	2.386.444	1.122.238	1.219.398	627.874	3170	19.422	2049	10078
Prädikatsweine, > 2 L	0	0	0	0	150	648	300	1163
Wines total	8.610.160	4.330.434	6.477.173	3.699.164	99.134	879.987	83.542	677.351
Product groups	Norway				Sweden			
	2006		2007		2006		2007	
	litre	€	litre	€	litre	€	litre	€
Sparkling wines	3.378	22.292	6.034	43.926	508	1.997	159	1.931
Bottles < 2 L at 1-3 bars	0	0	193	1.974	0	0	668	3.176
Qualitätswein white, < 2 L	119.409	568.614	234.747	790.381	122.357	603.907	309.627	1.392.794
Qualitätswein red, < 2 L	22.441	91.414	34.606	199.860	2.589	25.791	6.507	70.626
Other white wines, < 2 L	14.126	85.528	19.356	76.320	1.453	16.578	1.256	15.049
Other red wines, < 2 L	2.493	12.848	1.951	12.201	0	0	0	0
Prädikatsweine, < 2 L	0	0	0	0	0	0	0	0
Bottles > 2 l at 1-3 bars	0	0	0	0	0	0	0	0
Qualitätswein white, > 2 L	0	0	133371	195.291	0	0	0	0
Qualitätswein red, > 2 L	21.552	32.628	0	0	0	0	0	0
Other white wines, > 2 L	49.840	24.808	24754	15827	0	0	0	0
Other red wines, > 2 L	0	0	0	0	0	0	0	0
Prädikatsweine, > 2 L	0	0	0	0	0	0	0	0
Wines total	233.239	838.132	455.012	1.335.780	126.907	648.273	318.217	1.483.576

Table 26: Survey of countries II¹⁰¹⁰ Statistics Austria

Product groups	France				Canada			
	2006		2007		2006		2007	
	litre	€	litre	€	litre	€	litre	€
Sparkling wines	672	27.724	2.647	107.882	6.159	21.470	11043	48.928
Bottles < 2 L at 1-3 bars	41	84	617	1.003	2133	22.875	2790	13.730
Qualitätswein white, < 2 L	21.074	186.559	36.832	251.207	25.852	147.807	25.139	164.964
Qualitätswein red, < 2 L	15.063	238.053	13.129	522.037	11.674	56.340	14.642	75.730
Other white wines, < 2 L	134	840	1.047	4.516	40.054	164.365	25.161	121.594
Other red wines, < 2 L	2.386	5.171	1.806	3.635	10.218	35.814	13.078	72.455
Prädikatsweine, < 2 L	1	5	0	0	0	0	0	0
Bottles > 2 l at 1-3 bars	0	0	0	0	0	0	0	0
Qualitätswein white, > 2 L	0	0	0	0	846	4.307	6	325
Qualitätswein red, > 2 L	2602	11.380	99	7.420	0	0	0	0
Other white wines, > 2 L	0	0	0	0	0	0	0	0
Other red wines, > 2 L	0	0	18	32	236000	162.700	0	0
Prädikatsweine, > 2 L	0	0	0	0	0	0	765	5.190
Wines total	41.973	469.816	56.195	897.732	332.936	615.678	92.624	502.916
Product groups	Belgium				Denmark			
	2006		2007		2006		2007	
	litre	€	litre	€	litre	€	litre	€
Sparkling wines	3.444	16.257	8.051	36.600	2.048	11.329	594	6.217
Bottles < 2 L at 1-3 bars	79	443	249	1.124	0	0	12	62
Qualitätswein white, < 2 L	69.272	309.450	60.011	270.745	41.042	238.841	83.556	442.099
Qualitätswein red, < 2 L	9.387	52.986	13.186	82.504	12.926	67.743	157.903	348.293
Other white wines, < 2 L	3.827	31.837	3.209	16.413	7.434	47.574	6.496	58.611
Other red wines, < 2 L	6.039	14.584	7.517	19.929	173	3.799	526	2.611
Prädikatsweine, < 2 L	0	0	0	0	0	0	0	0
Bottles > 2 l at 1-3 bars	0	0	0	0	0	0	0	0
Qualitätswein white, > 2 L	0	0	0	0	0	0	0	0
Qualitätswein red, > 2 L	10	20	46	99	0	0	319	5.815
Other white wines, > 2 L	0	0	0	0	0	0	0	0
Other red wines, > 2 L	64	147	38	94	0	0	0	0
Prädikatsweine, > 2 L	0	0	0	0	0	0	0	0
Wines total	92.122	425.724	92.307	427.508	63.623	369.286	249.406	863.708
Product groups	Slovakia				Finland			
	2006		2007		2006		2007	
	litre	€	litre	€	litre	€	litre	€
Sparkling wines	7.313	31.966	7.203	76.163	298	2.504	1.721	16.266
Bottles < 2 L at 1-3 bars	6.069	11.397	87796	44.061	810	3.727	1.079	6.435
Qualitätswein white, < 2 L	3.120	27.678	14.564	84.473	22.350	220.979	35.286	276.478
Qualitätswein red, < 2 L	6.582	44.099	4.179	44.815	4.091	37.244	3.844	35.242
Other white wines, < 2 L	58.314	70.919	61.576	71.819	3.262	18.745	1.726	10.760
Other red wines, < 2 L	96.472	117.851	101.834	124.062	560	3.276	535	3.347
Prädikatsweine, < 2 L	89	1.011	63	940	0	0	0	0
Bottles > 2 l at 1-3 bars	0	0	11	68	0	0	0	0
Qualitätswein white, > 2 L	9	4	36	58	0	0	0	0
Qualitätswein red, > 2 L	220.304	118.055	92281	80577	0	0	0	0
Other white wines, > 2 L	495.676	377.406	15675	9104	0	0	0	0
Other red wines, > 2 L	607.903	267.348	53188	24512	0	0	0	0
Prädikatsweine, > 2 L	0	0	2	14	0	0	0	0
Wines total	1.501.851	1.067.734	438.408	560.666	31.371	286.475	44.191	348.528

Table 27: Survey of countries III¹¹¹¹ Statistics Austria

Product groups	Taiwan				Hungary			
	2006		2007		2006		2007	
	Liter	€	Liter	€	Liter	€	Liter	€
Sparkling wines	460	3.446	108	134	58.672	127.445	51.108	157.559
Bottles < 2 L at 1-3 bars	0	0	153	9.877	136	2.294	478	2827
Qualitätswein white, < 2 L	2.331	38.698	7.029	104.684	1.750	5.404	6.656	24.053
Qualitätswein red, < 2 L	9.040	86.832	6.378	40.505	3.985	16.049	2.667	9.149
Other white wines, < 2 L	3.907	47.489	4.710	74.494	160	532	1.791	4.892
Other red wines, < 2 L	6.679	49.574	9483	95.591	674	1.903	644	2.296
Prädikatsweine, < 2 L	0	0	0	0	98	804	167	1338
Bottles > 2 l at 1-3 bars	0	0	0	0	5	35	5	35
Qualitätswein white, > 2 L	0	0	0	0	0	0	0	0
Qualitätswein red, > 2 L	0	0	0	0	11	54	76329	55048
Other white wines, > 2 L	0	0	0	0	0	0	0	0
Other red wines, > 2 L	0	0	564	13.114	16	70	0	0
Prädikatsweine, > 2 L	0	0	0	0	0	0	0	0
Weine gesamt	22.417	226.039	28.425	338.399	65.507	154.590	139.845	257.197
Product groups	Russia				Poland			
	2006		2007		2006		2007	
	Liter	€	Liter	€	Liter	€	Liter	€
Sparkling wines	3.124	10.534	22.511	70.662	8.762	18.527	453	3.480
Bottles < 2 L at 1-3 bars	0	0	0	0	2.404	8.820	869	3.129
Qualitätswein white, < 2 L	1.180	28.066	8.574	65.100	18.200	59.451	16.774	93.891
Qualitätswein red, < 2 L	313	2.119	5.438	29.797	18.599	46.268	19.891	70.112
Other white wines, < 2 L	511	101.943	1.585	44.436	1.585	12.970	477	691
Other red wines, < 2 L	49	5.627	2.621	113.523	561	452	350.892	973.396
Prädikatsweine, < 2 L	36	2.889	18	159	0	0	19	77
Bottles > 2 l at 1-3 bars	0	0	0	0	0	0	0	0
Qualitätswein white, > 2 L	70	4.520	0	0	0	0	0	0
Qualitätswein red, > 2 L	24	5.208	0	0	0	0	1280	1920
Other white wines, > 2 L	0	0	0	0	238.058	81.954	201.411	91.272
Other red wines, > 2 L	0	0	0	0	5.841	6.457	21943	10471
Prädikatsweine, > 2 L	0	0	203	2441	0	0	0	0
Weine gesamt	5.307	160.906	40.950	326.118	294.010	234.899	614.009	1.248.439

Table 28: Survey of countries IV¹²¹² Statistics Austria

Partner countries	In ha											
	2007	Rank	2006	Rank	2005	Rank	2004	Rank	2003	Rank	2002	Rank
Germany	397.485	1	353.158	1	397.424	1	426.128	1	528.191	1	503.519	1
Czech Republic	64.772	2	86.102	2	174.124	2	216.942	2	193.889	2	152.682	2
Switzerland	17.796	3	13.488	4	12.952	4	8.790	6	10.614	7	5.576	5
United States	15.543	4	13.017	5	9.878	7	8.797	7	6.364	8	4.388	6
Netherlands	14.070	5	6.107	7	9.379	8	1.921	9	1.276	11	1.176	10
Slovenia	8.084	6	1.264	12	623	17	26	19	2.306	9	67	33
Italy	6.953	7	8.395	6	29.827	3	21.878	3	27.713	3	50.742	3
Poland	6.140	8	2.940	9	11.422	5	16.680	5	12.278	6	2.996	8
Norway	4.550	9	2.332	10	1.214	13	1.481	11	902	14	234	21
Slovakia	4.384	10	15.019	3	10.057	6	19.887	4	18.999	4	11.987	4
Sweden	3.182	11	1.269	11	1.270	11	313	17	1.160	12	788	13
United Kingdom	2.112	12	1.088	13	1.259	12	854	14	404	20	243	20
Hungary	1.398	13	655	17	3.658	9	6.348	8	18.058	5	3.228	7
Liechtenstein	1.090	14	959	15	854	15	1.265	13	680	17	1.273	9
Canada	926	15	3.329	8	521	18	1.528	10	2.237	10	494	17
Belgium	923	16	921	16	668	16	829	15	698	16	760	14
Japan	835	17	991	14	1.088	14	1.401	12	1.079	13	1.028	11
France	562	18	420	18	442	19	583	16	572	19	505	16
Russian Federation	410	19	53	19	1.510	10	80	18	k.A	k.A	k.A	k.A
Greece	36	20	31	20	30	20	13	21	593	18	628	15
Lithuania	23	21	18	21	12	21	20	20	744	15	973	12
Partner countries	In 1000 €											
	2007	Rank	2006	Rank	2005	Rank	2004	Rank	2003	Rank	2002	Rank
Germany	59.378	1	44.642	1	43.889	1	48.244	1	46.439	1	41.987	1
Switzerland	10.562	2	9.606	2	7.277	3	5.220	4	4.310	3	3.553	4
United States	8.228	3	7.187	3	5.673	5	4.877	5	3.943	4	3.618	3
Netherland	5.490	4	3.030	5	1431	6	713	11	510	10	433	8
Czech Republic	3.699	5	4.330	4	7.648	2	8.522	2	5.909	2	3.740	2
United Kingdom	2.494	6	1.956	6	1.182	7	1.317	6	553	9	313	10
Italy	1.589	7	1.877	7	6.856	4	6.130	3	1.566	5	1.761	5
Sweden	1.484	8	648	12	562	11	251	19	426	13	366	9
Norway	1.336	9	838	10	431	14	533	13	255	15	159	18
Poland	1.248	10	235	18	530	12	749	10	665	7	213	13
Liechtenstein	902	11	818	11	711	9	627	12	499	11	703	6
France	898	12	470	14	367	15	455	15	212	16	185	15
Denmark	864	13	369	16	158	21	793	9	104	20	111	19
Japan	677	14	880	9	956	8	1.185	7	669	6	627	7
Slovakia	561	15	1.068	8	576	10	802	8	417	14	176	16
Canada	503	16	616	13	240	20	413	16	458	12	252	11
Belgium	428	17	426	15	266	19	290	18	199	17	209	14
Finland	349	18	286	17	278	17	170	20	128	19	221	12
Taiwan	338	19	226	19	268	18	324	17	182	18	170	17
Russian Federation	326	20	161	20	365	16	67	21	k.A.	k.A	k.A	k.A
Hungary	257	21	156	21	498	13	489	14	595	8	102	21

Table 29: The 20 major countries importing Austrian wine (ranking according to wine export data 2007)¹³¹³ Statistics Austria

4.6 Austrian wine exports – long term prognosis

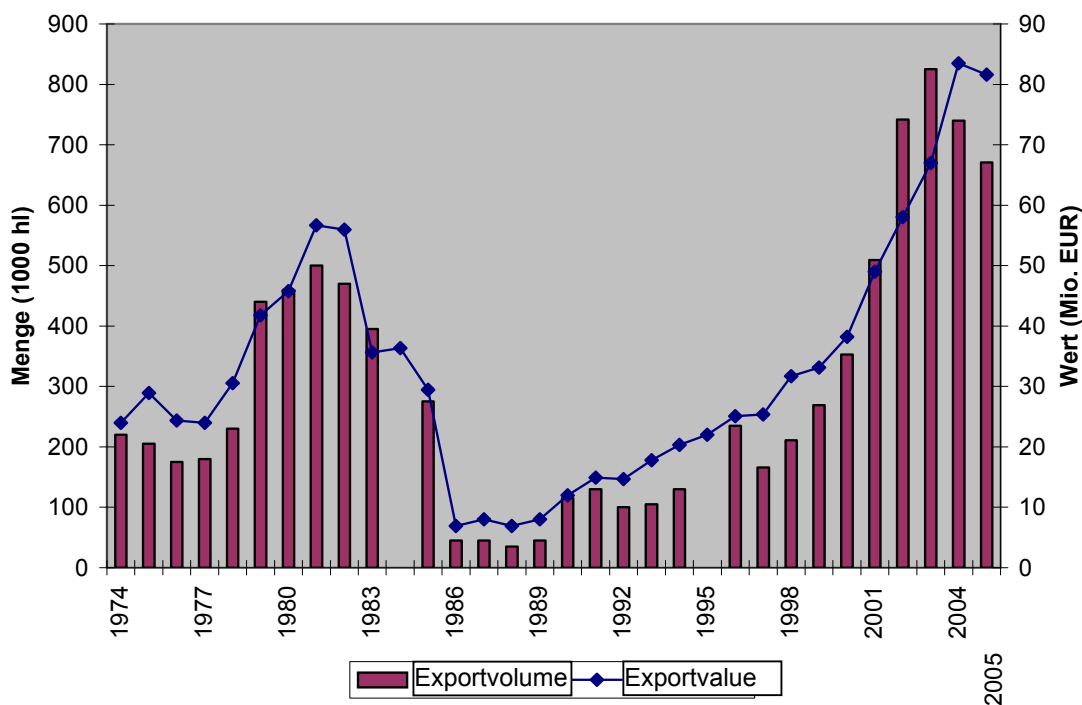


Abb. 190: Austria's Wine export 1974 – 2005 (excl. Sparkling wine)¹⁴

Note:

According to Statistics Austria, the data from 1995 are not conclusive, therefore they are omitted from the diagram. The data for 1996 do not represent exact values but are only guidelines.

Year	Export €/l	Import €/l	Year	Export €/l	Import €/l
1974	1,08	0,38	1990	1,05	1,63
1975	1,37	0,34	1991	0,77	1,84
1976	1,45	0,45	1992	0,98	1,86
1977	1,33	0,55	1993	1,60	1,80
1978	1,31	0,64	1994	1,56	1,88
1979	0,95	0,77	1995	k.A.	k.A.
1980	1,00	0,73	1996	1,05	k.A.
1981	1,10	0,62	1997	1,56	1,22
1982	1,24	0,63	1998	1,50	1,65
1983	0,88	0,82	1999	1,23	1,94
1984	0,76	0,92	2000	1,08	2,15
1985	1,10	0,89	2001	0,97	2,25
1986	1,55	0,98	2002	0,78	2,47
1987	1,72	0,85	2003	0,81	2,36
1988	1,84	0,87	2004	1,11	2,11
1989	1,78	1,39	2005	1,22	2,10

Table 34: Price development in foreign trade (exclusive sparkling wine)¹⁵

¹⁴ Statistics Austria

¹⁵ Statistics Austria