

4 Austria's foreign trade in wine

4.1 International foreign trade in wine 2005

Trading Partner Country	Exports			Imports		
	litre	Euro	€/litre	litre	Euro	€/litre
US Minor Outlying Islands				5,823	33,474	€ 5.75
Argentina				163,607	535,668	€ 3.27
Australia	15,445	101,587	€ 6.58	1,196,841	3,971,976	€ 3.32
Bahamas	373	6,666	€ 17.87			
Belgium	66,833	266,390	€ 3.99	4,662	43,986	€ 9.44
Bosnia-Herzegovina	1,921	48,115	€ 25.05			
Brasil	1,732	14,942	€ 8.63	5,940	17,437	€ 2.94
British Virgin Islands	2,880	16,626	€ 5.77			
Bulgaria	4,720	32,991	€ 6.99	31,684	49,790	€ 1.57
Chile				747,485	2,048,196	€ 2.74
China	12,209	88,646	€ 7.26			
Denmark	19,324	158,160	€ 8.18	592	6,832	€ 11.54
Germany	39,742,376	43,888,832	€ 1.10	12,673,363	22,406,124	€ 1.77
Estonia	10,830	43,711	€ 4.04			
Finland	28,981	278,028	€ 9.59			
France	44,196	367,427	€ 8.31	5,386,543	28,932,925	€ 5.37
Greece	2,964	31,780	€ 10.72	451,589	852,072	€ 1.89
Hong Kong	2,810	21,644	€ 7.70			
India				541	5,146	€ 9.51
Indonesia	1,034	11,533	€ 11.15			
Ireland	7,390	47,257	€ 6.39			
Iceland	3,885	17,686	€ 4.55			
Israel				7,966	30,708	€ 3.85
Italy	2,982,716	6,855,598	€ 2.30	42,361,623	69,880,997	€ 1.65
Japan	108,761	957,586	€ 8.80			
Jordanien	828	10,288	€ 12.43			
Caiman Islands	4,248	33,515	€ 7.89			
Canada	52,063	240,212	€ 4.61	1,761	12,289	€ 6.98
Republic of Corea	1,093	14,568	€ 13.33			
Kosovo	4,903	15,130	€ 3.09			
Croatia	9,449	70,692	€ 7.48	65,011	256,275	€ 3.94
Lebanon				453	7,222	€ 15.94
Liechtenstein	85,429	710,838	€ 8.32			
Lithuania	1,182	26,112	€ 22.09			
Luxembourg	9,053	68,601	€ 7.58			
Malaysia	8,771	45,364	€ 5.17			
Former Yugoslav Republic of Macedonia	3,267	26,618	€ 8.15	3,365	9,689	€ 2.88
Mexico	768	5,370	€ 6.99			
Republic of Montenegro				12,936	33,013	€ 2.55
New Zealand				27,453	106,935	€ 3.90
The Netherlands	937,868	1,431,044	€ 1.53	8,156	18,208	€ 2.23
Netherlands Antilles	1,341	6,216	€ 4.64			
Norway	121,378	431,004	€ 3.55			
Poland	1,142,153	530,123	€ 0.46			
Portugal	444	6,690	€ 15.07	209,070	974,786	€ 4.66
Romania	3,417	20,280	€ 5.94	9,402	26,124	€ 2.78

Trading Partner Country	Exports			Imports		
	litre	Euro	€/litre	litre	Euro	€/litre
Russian Federation	151,040	364,767	€ 2.42			
Saudi-Arabia				4,078	19,390	€ 4.75
Sweden	126,951	561,949	€ 4.43	1,576	5,230	€ 3.32
Switzerland	1,295,169	7,277,179	€ 5.62	9,712	223,155	€ 22.98
Serbia	33,249	87,097	€ 2.62	17,473	29,122	€ 1.67
Serbien und Montenegro	2,310	10,013	€ 4.33			
Singapore	4,112	50,227	€ 12.21	4,873	17,467	€ 3.58
Slovakia	1,005,734	576,209	€ 0.57			
Slovenia	62,298	144,913	€ 2.33	116,596	228,631	€ 1.96
Spain	12,572	73,277	€ 5.83	4,807,121	10,618,160	€ 2.21
South Africa	540	5,181	€ 9.59	441,958	2,202,139	€ 4.98
Syrian Arab Republic	7,833	21,943	€ 2.80	5,132	13,589	€ 2.65
Taiwan	25,487	267,852	€ 10.51			
Thailand	55,378	94,806	€ 1.71			
Czech Republic	17,412,392	7,648,316	€ 0.44			
Tunesia				1,728	6,197	€ 3.59
Turkey	2,162	8,693	€ 4.02	21,917	55,546	€ 2.53
Ukraine	1,052	13,623	€ 12.95	11,250	49,595	€ 4.41
Hungary	365,831	498,196	€ 1.36	679,571	462,308	€ 0.68
Venezuela	1,351	10,264	€ 7.60			
United Arab Emirates	3,385	33,399	€ 9.87			
United States of America	987,751	5,673,418	€ 5.74	778,354	2,913,187	€ 3.74
United Kingdom	125,865	1,181,982	€ 9.39	313,199	1,038,767	€ 3.32
Total	67,138,741	81,595,551	€ 1.22	70,594,404	148,159,532	€ 2.10
25 countries of the EU	64,108,690	64,688,409	€ 1.01	67,014,145	135,470,177	€ 2.02
Rest of Europe	1,566,770	8,734,491	€ 5.57	116,213	593,960	€ 5.11
Africa	2,272	20,123	€ 8.86	449,626	2,225,773	€ 4.95
America	1,049,434	5,986,071	€ 5.70	1,697,030	5,542,814	€ 3.27
Asia	384,903	1,991,310	€ 5.17	44,960	149,068	€ 3.32
Oceania	15,445	101,587	€ 6.58	1,224,294	4,078,911	€ 3.33

Wine including sparkling wines
Source: Statistics Austria

4.2 Austrian Imports and Exports (Financial Year) 1985/86-2004/05

All of the EU related data from Statistics Austria are based exclusively on *Intrastat Reports*. European export countries are required to make an *Intrastat Report* to the EU first upon exceeding minimum gross sales (minimum of 250,000 Euro for Austria). These statistics do not include so-called car “boot” or “trunk” exports or small shipments and are therefore not exact. The minimum sales requirement for making an *Intrastat Report* varies from country to country.

Financial Year*	Imports (hl)	Exports (hl)
1985/86	274,321	45,223
1986/87	346,308	45,830
1987/88	367,010	35,179
1988/89	243,552	44,853
1989/90	244,191	104,115
1990/91	214,506	157,300
1991/92	199,196	223,599
1992/93	195,318	118,999
1993/94	185,819	128,694
1994/95	240,663	218,927
1995/96	282,552	173,950
1996/97	517,675	217,002
1997/98	664,124	208,101
1998/99	564,901	227,395
1999/2000	517,249	365,025
2000/2001	518,265	308,025
2001/2002	572,858	563,493
2002/2003	497,453	804,083
2003/2004	610,691	764,180
2004/2005	698,683	738,061

Until 1993/94: Nov 1 - Oct 31; as of 1994/95: Sep 1 - Aug 31

Source: Statistics Austria; "Balance of Supply"



4.3 Imports and Exports (calendar years) 2001 – 2005

Imports (calendar years)

Product groups	in hl									
	2001	%-V	2002	%-V	2003	%-V	2004	%-V	2005	%-V
Sparkling wines	92,974	58.8	68,901	-25.9	68,112	-1.1	74,619	9.6	110,498	48.1
Bottles < 2 L at 1-3 bars	38,868	15.8	49,107	26.3	52,767	7.5	61,334	16.2	63,289	3.2
Qualitätswein white, < 2 L	56,762	-2.5	41,967	-26.1	32,110	-23.5	62,732	95.4	53,258	-15.1
Qualitätswein red, < 2 L	141,486	7.8	132,181	-6.6	133,300	0.8	224,984	68.8	213,356	-5.2
Other white wines, < 2 L	50,801	5.2	42,520	-16.3	36,286	-14.7	62,442	72.1	58,518	-6.3
Other red wines, < 2 L	70,258	21.4	71,580	1.9	83,391	16.5	108,736	30.4	90,363	-16.9
Prädikatsweine, < 2 L	13,107	-13.4	21,059	60.7	15,796	-25.0	10,313	-34.7	6,031	-41.5
Bottles > 2 l at 1-3 bars	3,822	87.8	1,714	-55.2	2,349	37.0	513	-78.2	2,036	297.1
Qualitätswein white, > 2 L	625	8.1	803	28.5	709	-11.7	375	-47.1	413	10.2
Qualitätswein red, > 2 L	16,180	-6.3	12,242	-24.3	8,327	-32.0	7,470	-10.3	4,209	-43.7
Other white wines, > 2 L	2,690	29.2	1,793	-33.4	19,911	1010.5	8,051	-59.6	16,586	106.0
Other red wines, > 2 L	101,723	47.7	84,411	17.0	75,872	-10.1	86,689	14.3	76,849	-11.4
Prädikatsweine, > 2 L	566	-64.3	604	6.7	539	-10.8	514	-4.6	539	4.8
Wines total	589,862	19.1	528,882	-10.3	529,468	0.1	708,771	33.9	705,944	-0.4
Product groups	in 1,000 EURO									
	2001	%-V	2002	%-V	2003	%-V	2004	%-V	2005	%-V
Sparkling wines	28,014	29.1	23,629	-15.7	23,924	1.3	26,589	11.1	31,679	19.1
Bottles < 2 L at 1-3 bars	6,982	16.4	9,232	32.2	10,528	14.0	12,727	20.9	11,744	-7.7
Qualitätswein white, < 2 L	12,555	5.5	12,216	-2.7	9,233	-24.4	14,444	56.4	14,652	1.4
Qualitätswein red, < 2 L	52,557	22.6	53,659	2.1	49,261	-8.2	61,940	25.7	52,410	-15.4
Other white wines, < 2 L	8,640	18.9	7,567	-12.4	6,901	-8.8	9,189	33.2	8,838	-3.8
Other red wines, < 2 L	21,327	26.2	21,262	-0.3	23,592	11.0	26,960	14.3	20,979	-22.2
Prädikatsweine, < 2 L	1,669	-35.2	2,484	48.8	2,298	-7.5	2,068	-10.0	1,697	-17.9
Bottles > 2 l at 1-3 bars	500	66.7	386	-22.7	585	51.6	80	-86.3	539	573.8
Qualitätswein white, > 2 L	96	14.6	118	22.7	99	-15.8	116	17.2	80	-31.0
Qualitätswein red, > 2 L	2,318	10.2	2,036	-12.1	1,770	-13.0	1,321	-25.4	855	-35.3
Other white wines, > 2 L	222	41.8	513	131.3	821	60.0	427	-48.0	1,053	146.6
Other red wines, > 2 L	4,793	36.1	3,878	-19.1	3,784	-2.4	4,112	8.7	3,420	-16.8
Prädikatsweine, > 2 L	175	-45.3	101	-42.2	75	-25.4	144	92.0	212	47.2
Wines total	139,848	20.9	137,080	-2.0	132,871	-3.1	160,117	20.5	148,160	-7.5

Exports (calendar years)

Product groups	in hl									
	2001	%-V	2002	%-V	2003	%-V	2004	%-V	2005	%-V
Sparkling wines	6,413	11.3	4,278	-33.3	6,235	45.7	7,605	22.0	8,479	11.5
Bottles < 2 l at 1-3 bars	3,240	90.2	4,126	27.3	4,816	16.7	5,369	11.5	9,643	79.6
Qualitätswein white, < 2 L	51,275	1.2	61,540	20.0	66,357	7.8	85,333	28.6	89,018	4.3
Qualitätswein red, < 2 L	52,956	23.5	58,325	10.1	83,428	43.0	129,812	55.6	123,586	-4.8
Other white wines, < 2 L	43,865	27.9	52,109	18.8	46,892	-10.0	19,714	-58.0	38,603	95.8
Other red wines, < 2 L	7,704	-19.1	14,445	87.5	16,726	15.8	26,321	57.4	54,245	106.1
Prädikatsweine, < 2 L	128	30.5	141	10.2	99	-29.6	73	-26.3	544	645.2
Bottles > 2 l at 1-3 bars	0		1,246		4	-99.7	28	600.0	0	-99.6
Qualitätswein white, > 2 L	6,263	-80.6	16,069	156.6	21,544	34.1	15,724	-27.0	9,467	-39.8
Qualitätswein red, > 2 L	18,326	-41.6	20,766	13.3	25,076	20.8	38,883	55.1	44,051	13.3
Other white wines, > 2 L	276,946	108.6	446,481	61.2	497,115	11.3	337,099	-32.2	198,554	-41.1
Other red wines, > 2 L	48,182	185.2	66,184	37.4	63,045	-4.7	74,845	18.7	95,156	27.1
Prädikatsweine, > 2 L	59	-75.8	82	39.0	73	-11.5	30	-58.9	41	36.7
Wines total	515,357	43.8	745,792	44.7	831,410	11.5	740,834	-10.9	671,387	-9.4
Product groups	in 1,000 euros									
	2001	%-V	2002	%-V	2003	%-V	2004	%-V	2005	%-V
Sparkling wines	2,468	23.5	1,760	-28.7	2,319	31.8	2,021	-12.9	2,802	38.6
Bottles < 2 l at 1-3 bars	1,182	146.1	1,466	24.0	1,359	-7.3	1,018	-25.1	1,421	39.6
Qualitätswein white, < 2 L	12,982	14.2	12,238	-5.7	13,973	14.2	17,569	25.7	19,144	9.0
Qualitätswein red, < 2 L	12,122	25.5	14,274	17.8	18,299	28.2	29,060	58.8	19,981	-31.2
Other white wines, < 2 L	9,173	47.4	10,068	9.8	9,659	-4.1	9,157	-5.2	10,577	15.5
Other red wines, < 2 L	2,581	-3.3	3,842	48.9	3,973	3.4	5,474	37.8	12,153	122.0
Prädikatsweine, < 2 L	113	-9.6	91	-19.5	107	17.4	91	-15.0	217	138.5
Bottles > 2 l at 1-3 bars	0	-100	28		1	-97.1	51	5000.0	0.6	-98.8
Qualitätswein white, > 2 L	324	-67.3	726	124.1	840	15.6	800	-4.8	431	-46.1
Qualitätswein red, > 2 L	1,149	-44.4	1,420	23.6	1,699	19.6	2,851	67.8	2,376	-16.7
Other white wines, > 2 L	7,100	101	11,122	56.6	14,388	29.4	11,757	-18.3	7,717	-34.4
Other red wines, > 2 L	2,394	143.1	2,750	14.9	2,358	-14.3	3,605	52.9	4,754	31.9
Prädikatsweine, > 2 L	54	-55.7	25	-53.7	53	110.4	49	-7.5	22	-55.1
Wines total	51,642	28.4	59,810	15.8	69,026	15.4	83,502	21.0	81,596	-2.3

Source: Statistics Austria

4.4 Imports and Exports (Jan – June) 2006

Imports

Product groups	Jan – June 2005		Jan – June 06*		% Variation	
	litre	€	litre	€	litre	€
Sparkling wines	2,936,073	9,667,068	6,033,290	13,832,172	105.49	43.09
Bottles < 2 l at 1-3 bars	2,787,081	5,575,289	2,775,250	5,038,321	-0.42	-9.63
Qualitätswein white, < 2 L	2,902,068	7,126,149	2,074,977	5,637,440	-28.50	-20.89
Qualitätswein red, < 2 L	11,094,548	25,402,472	8,078,885	24,593,974	-27.18	-3.18
Other white wines, < 2 L	3,014,742	4,644,885	2,480,144	3,985,709	-17.73	-14.19
Other red wines, < 2 L	4,230,912	9,676,994	4,144,241	10,524,029	-2.05	8.75
Prädikatsweine, < 2 L	265,898	694,879	240,433	661,707	-9.58	-4.77
Bottles > 2 l at 1-3 bars	65,129	159,341	388,821	659,871	497.00	314.13
Qualitätswein white, > 2 L	33,491	65,904	15,421	43,028	-53.95	-34.71
Qualitätswein red, > 2 L	211,754	378,270	282,634	419,878	33.47	11.00
Other white wines, > 2 L	1,141,746	511,721	4,122,886	1,384,823	261.10	170.62
Other red wines, > 2 L	3,653,694	1,807,073	3,455,634	1,339,118	-5.42	-25.90
Prädikatsweine, > 2 L	12,979	49,546	20,013	61,298	54.20	23.72
Wines total	32,350,115	65,759,591	34,112,629	68,181,368	5.45	3.68

Exports

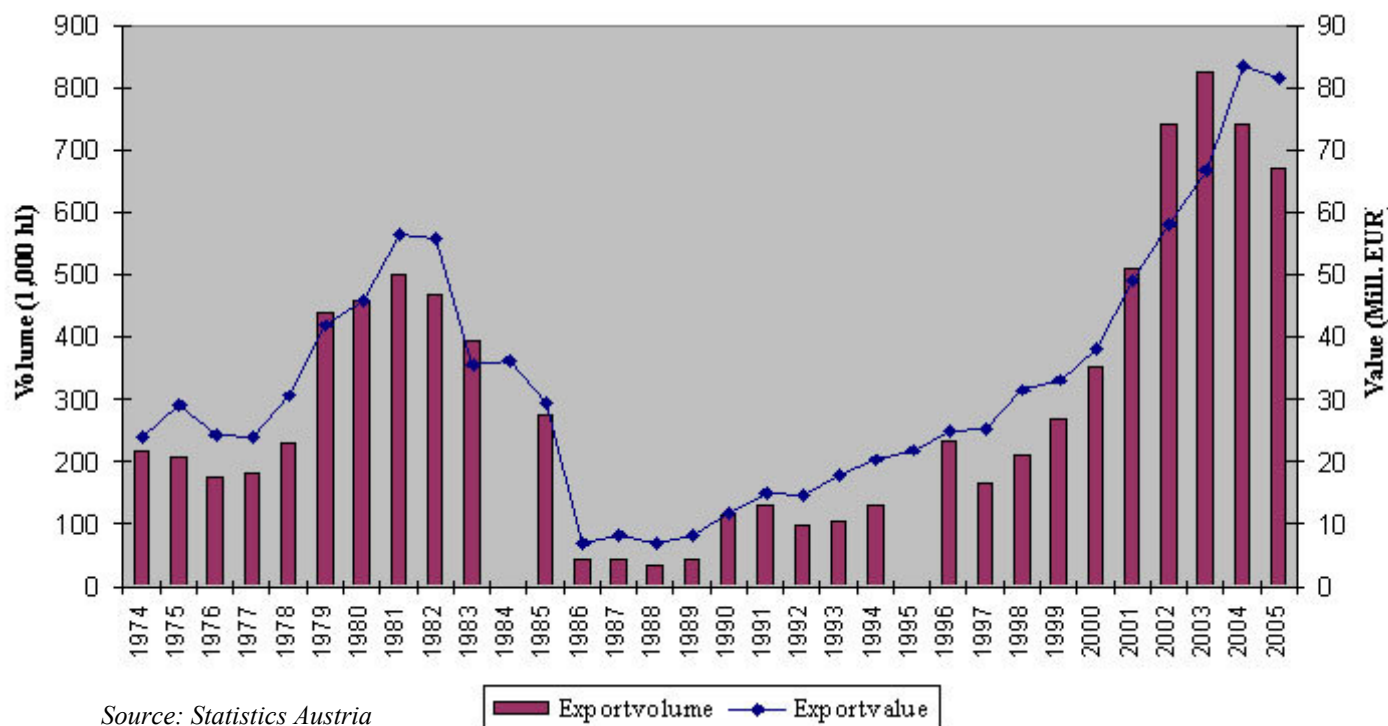
Sparkling wines	132,881	723,641	434,182	1,603,551	226.74	121.59
Bottles < 2 l at 1-3 bars	394,182	567,905	359,973	872,823	-8.68	53.69
Qualitätswein white, < 2 L	5,870,000	9,785,298	5,902,462	11,981,797	0.55	22.45
Qualitätswein red, < 2 L	4,261,694	8,813,748	4,446,988	8,794,763	4.35	-0.22
Other white wines, < 2 L	2,357,743	4,861,539	1,322,223	4,999,907	-43.92	2.85
Other red wines, < 2 L	2,905,431	5,970,123	3,254,047	6,650,437	12.00	11.40
Prädikatsweine, < 2 L	5,354	56,555	13,388	187,986	150.06	232.40
Bottles > 2 l at 1-3 bars	51	250	140	491	174.51	96.40
Qualitätswein white, > 2 L	589,711	250,779	524,030	328,739	-11.14	31.09
Qualitätswein red, > 2 L	2,448,493	1,250,316	1,070,318	792,082	-56.29	-36.65
Other white wines, > 2 L	12,763,560	4,917,690	7,384,755	3,260,786	-42.14	-33.69
Other red wines, > 2 L	5,464,726	2,671,154	4,490,373	2,428,066	-17.83	-9.10
Prädikatsweine, > 2 L	2,238	11,369	60	417	-97.32	-96.33
Wines total	37,196,064	39,880,367	29,202,939	41,901,845	-21.49	5.07

* preliminary data

Source: Statistics Austria

4.5 Austrian wine exports – long term prognosis

Exports 1974 – 2005 (excluding sparkling wines)



Source: Statistics Austria

Note:

According to Statistics Austria, the data from 1995 are not conclusive, therefore they are omitted from the diagram. The data for 1996 do not represent exact values but are only guidelines.

The development of prices in foreign trade (excluding sparkling wines)

Year	Exports €/l	Imports €/l	Year	Exports €/l	Imports €/l
1974	1.08	0.38	1990	1.05	1.63
1975	1.37	0.34	1991	0.77	1.84
1976	1.45	0.45	1992	0.98	1.86
1977	1.33	0.55	1993	1.60	1.80
1978	1.31	0.64	1994	1.56	1.88
1979	0.95	0.77	1995	no details	no details
1980	1.00	0.73	1996	1.05	no details
1981	1.10	0.62	1997	1.56	1.22
1982	1.24	0.63	1998	1.50	1.65
1983	0.88	0.82	1999	1.23	1.94
1984	0.76	0.92	2000	1.08	2.15
1985	1.10	0.89	2001	0.97	2.25
1986	1.55	0.98	2002	0.78	2.47
1987	1.72	0.85	2003	0.81	2.36
1988	1.84	0.87	2004	1.11	2.11
1989	1.78	1.39	2005	1.22	2.10

Source: Statistics Austria