

4 Austria's Foreign Trade in Wine

4.1 Volume and Value of Austrian Wine Exports

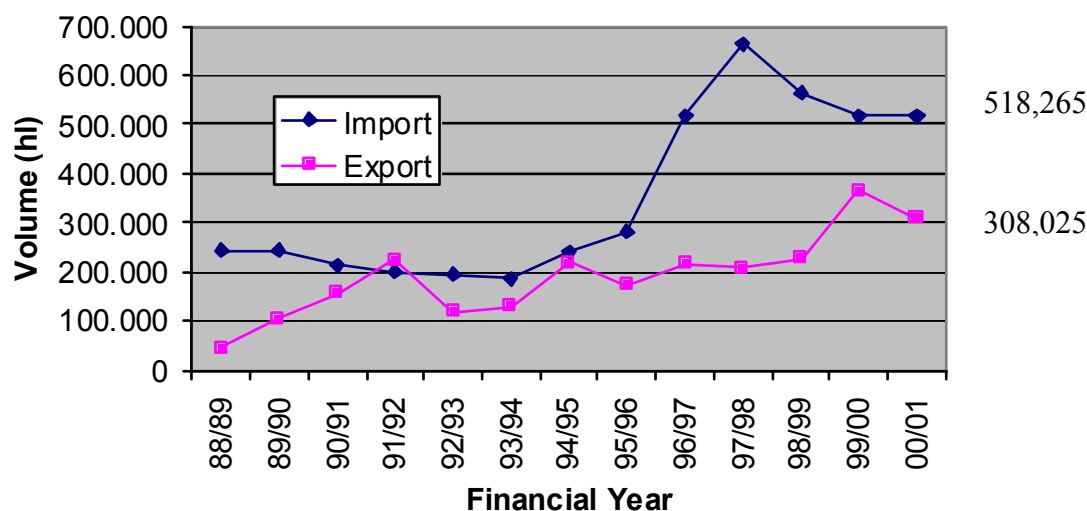
All of the EU related data from STATISTIC AUSTRIA is based exclusively on *Intrastat Reports*. European export countries are required to make an *Intrastat Report* to the EU first upon exceeding minimum gross sales (200,000 Euro minimum in Austria). These statistics do not include so-called car "boot" or "trunk" exports or small shipments and are therefore not exact. The minimum sales requirement for making an *Intrastat Report* varies from country to country.

Financial Year*	Import (hl)	Export (hl)
1985/86	274,321	45,223
1986/87	346,308	45,830
1987/88	367,010	35,179
1988/89	243,552	44,853
1989/90	244,191	104,115
1990/91	214,506	157,300
1991/92	199,196	223,599
1992/93	195,318	118,999
1992/94	185,819	128,694
1994/95	240,663	218,927
1995/96	282,552	173,950
1996/97	517,675	217,002
1997/98	664,124	208,101
1998/99	564,901	227,395
1999/2000	517,249	365,025
2000/2001	518,265	308,025

Until 1993/94: Nov 1 - Oct 31; as of 1994/95: Sep 1 - Aug 31

Source: Statistics Austria; "Balance of Supply"

International wine import and export
(bottled wine and cask wine)



4.2 The 20 Major Export Countries for Austrian wine

in 1000 €										
Country of Destination	2001	Rang	2000	Rang	1999	Rang	1998	Rang	1997	Rang
Germany	33,857	1	28,500	1	25,588	1	32,614	1	21,657	1
United States	4,272	2	2,057	3	1,858	2	1,071	5	596	9
Czech Republic	3,683	3	1,010	5	1,822	3	658	8	1,366	3
Switzerland	2,758	4	2,702	2	1,680	4	1,190	4	1,163	5
Slovakia	1,058	5	506	8	138	17	34	25	18	29
Japan	632	6	525	7	764	6	984	6	714	8
United Kingdom	598	7	354	11	268	13	276	14	377	12
Italy	571	8	448	9	1,355	5	11,006	2	723	7
Liechtenstein	519	9	562	6	724	7	475	9	396	11
Sweden	406	10	394	10	716	8	697	7	1,216	4
Taiwan	396	11	264	12	312	11	418	11	1,481	2
Canada	392	12	219	13	432	9	279	13	233	13
France	333	13	141	17	89	22	98	17	102	19
Poland	299	14	169	16	397	10	429	10	779	6
Netherlands	262	15	1,030	4	241	14	1,261	3	508	10
Norway	170	16	219	14	118	18	83	19	151	14
Denmark	163	17	x	x	x	x	x	x	x	x
Finland	159	18	x	x	x	x	x	x	x	x
Belgium	129	19	177	15	269	12	207	15	133	18
Thailand	60	20	x	x	x	x	x	x	x	x
in Hektoliter										
Bestimmungsländer	2001	Rang	2000	Rang	1999	Rang	1998	Rang	1997	Rang
Germany	292,597	1	273,604	1	190,971	1	169,023	1	133,971	1
Czech Republic	154,789	2	40,409	2	55,144	2	16,942	2	23,735	2
Slovakia	45,774	3	17,798	3	3,103	5	98	24	70	26
Switzerland	4,257	4	4,296	5	2,867	6	2,487	8	2,452	6
United States	3,257	5	2,809	6	2,322	7	1,537	10	1,121	12
Poland	2,601	6	1,422	10	4,474	3	4,786	5	11,317	3
Italy	1,743	7	1,432	9	1,190	10	11,019	3	1,292	10
Sweden	1,379	8	1,571	8	3,683	4	4,783	6	8,629	4
Japan	1,038	9	942	11	1,716	9	2,391	9	1,857	8
U A E	945	10	x	x	x	x	x	x	x	x
Denmark	759	11	x	x	x	x	x	x	x	x
Liechtenstein	740	12	1,635	7	1,085	11	930	11	788	14
France	673	13	x	x	x	x	x	x	x	x
United Kingdom	655	14	410	15	828	14	726	15	1,166	11
Canada	642	15	519	14	2,001	8	791	12	623	17
Netherlands	639	16	7,133	4	535	17	5,570	4	3,448	5
Thailand	578	17	786	12	1,037	12	729	14	668	16
Finland	402	18								
Taiwan	389	19	300	18	370	18	620	16	1,679	9

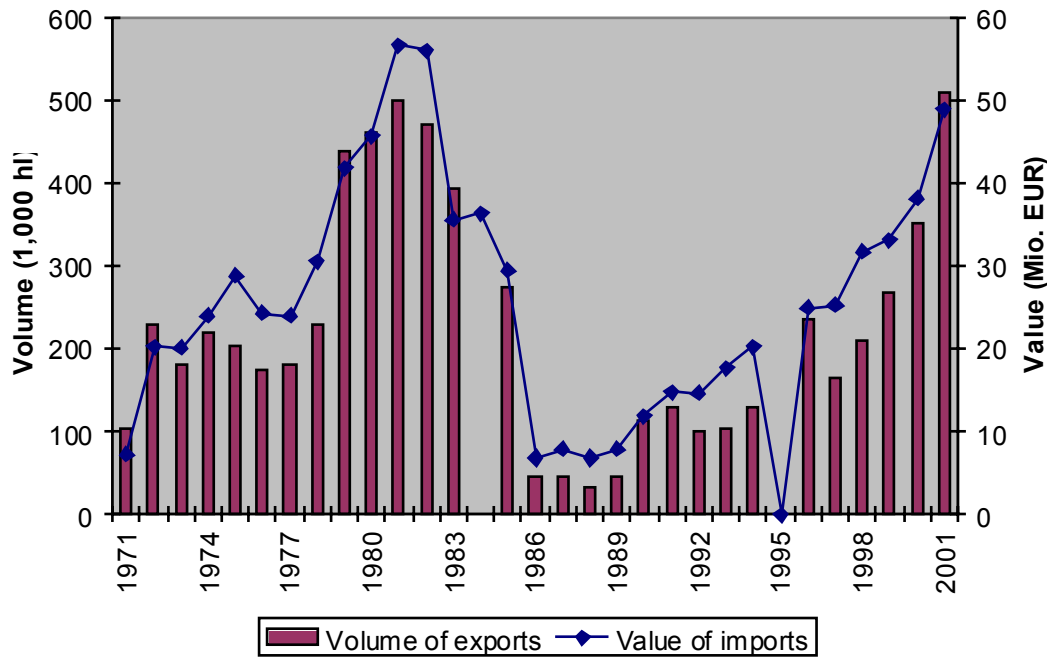
Belgium	257	20	x	x	x	x	X	x	x	x
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Source: Statistics Austria

*) ordered according to the documentation year 2001

4.3 Austrian Wine Exports – Long-term Prognosis

Austria's wine exports 1971 – 2001
(excluding sparkling wine)



Source: Statistics Austria

Comment:

According to Statistic Austria the results for 1995 are not conclusive, therefore a graph for that year is waived. The statistics for 1996 are also not completely sound and the results, particularly concerning geographic origins, can be seen only as approximations.